

## VALUE OF MEMBERSHIP

For over 40 years the Northeast Pennsylvania Manufacturers and Employers Association has grown into what we are today because we understand that we exist to serve member needs. Now more than ever, we understand that our members need and depend on us to help them not only through the good times, but also more importantly, during the especially challenging times. Since 1964, member companies have relied on us to be their single, cost-effective source for information and support on all matters affecting the employer-employee relationship.

As you consider joining our association, we would like to inform you of the wide range of business support services we provide. The chart below lists examples of the services available through membership and the costs associated if they were purchased as a non-member. As you can see, the benefits and the value of membership with the Northeast Pennsylvania Manufacturers and Employers Association far exceed the cost of annual dues.

<b>MEMBERSHIP BENEFIT</b>	<b>Member Rate</b>	<b>Non-member Rate</b>
<b>Direct Hotline / Rapid Response Management Consultation</b> - For quick answers to general employment-related questions, including regulatory compliance issues, requests for sample forms and policies, safety issues, employee benefit information, and more. We are also able to save you valuable time by requesting best practices information from our member companies in the area of your choice. This service alone can provide a 100% return on your membership investment!	Free	Not available
<b>Member Journal</b> - From regulatory and legislative updates to trends and resources, our team of experts continually research on your behalf those issues that affect you as an employer. Through our bimonthly newsletter and e-mail legislative updates, we report important information so you can rest assured you remain informed.	Free	Not available
<b>Legislative Updates</b> - Our weekly legislative updates will keep you informed, and our representation at regional, state, and national levels of government will ensure your voice will be heard.	Free	Not available
<b>Regional Wage &amp; Salary Survey and Employee Benefits Survey</b> - Upon participation in our surveys, you receive these excellent resources to help access local and regional pay and benefits practices.	Free	\$725 - \$1000
<b>Resume Register</b> - Take advantage of our monthly updated resume register, which represents area residents who are either currently employed and interested in upgrading their employment, unemployed, underemployed, or are new entrants into our regional labor supply. This popular service allows you to view summaries of individuals' qualifications and choose the resumes you would like to view in whole.	Free	Not available
<b>Roundtable Discussions By Department</b> - Our roundtables avail the opportunity to each department in your company with peer-to-peer networking with senior-level professionals throughout the region.	\$36/session	\$72/session
<b>Labor Law All-in-one Posters</b> - Our posters meet all federal, state, and OSHA posting requirements for the workplace. These posters are professionally designed and laminated for durability.	\$32.95	\$46.95
<b>Public Training Workshops</b> - Emphasizing interactive involvement, not lecture, participants in our regulator briefings, supervisory, management, customer service and human resources training sessions leave with an awareness of how to go back to the job and apply their newly gained knowledge on the job.	\$90 - \$165 / session	\$180 - \$330 / session
<b>On-site Training</b> - Nearly any topic in our curriculum can be presented at your location and adapted to fit your organization's culture and goals. This allows for flexible scheduling, maximizes your training dollars and your employees receive the same information at the same time, and the results can be applied immediately.	Rates vary based on subject matter	Rates are 100% higher than member prices
<b>Supervisory Development Certificate</b> - recognized by the National Association of Manufacturers (NAM) & the Pennsylvania Manufacturers Association (PMA)	\$1,160 / participant	\$2,320 / participant
<b>Human Resources Management Certificate</b> - recognized by the National Association of Manufacturers (NAM) & the Pennsylvania Manufacturers Association (PMA)	\$995 / participant	\$1,990 / participant
<b>Group Leaders Certificate Program</b> - recognized by the National Association of Manufacturers (NAM) & the Pennsylvania Manufacturers Association (PMA)	\$290 / participant	\$580 / participant
<b>Consulting Services</b> - MAEA has a staff of consultants who can help you establish best practice methodologies for the implementation of safety, human resources and information technologies. Our experienced consultants will conduct an on-site evaluation of your current conditions, provide proposed solutions and assist in the implementation.	Rates vary based on length of project	Rates are 100% higher than member prices